

## **Key figures**

| Q3      |         |  | Year to      | date         | The ye |
|---------|---------|--|--------------|--------------|--------|
| 2011    | 2010    |  | 2011         | 2010         | 20     |
|         |         | From income statement (NOK mill.)                      |              |              |        |
| 4 404   | 4 363   | Gross operating revenues                               | 16 607       | 20 314       | 29 2   |
| 4 441   | 3 781   | Net operating revenues                                 | 14 080       | 16 130       | 23     |
| 2 739   | 2 000   | EBITDA   | 8 837        | 10 723       | 15     |
| 2 176   | 1 363   | Operating profit                                       | 7 093        | 8 587        | 12     |
|         |         | Share of profit from associated companies and joint    |              |              |        |
| 251     | 297     | ventures   | 979          | 504          |        |
| -3 620  | -33     | Net financial items                                    | -4891        | 2 294        | -9     |
| -1 193  | 1 627   | Profit before tax                                      | 3 181        | 11 385       | 12     |
| -1 583  | 1 163   | Profit after tax                                       | 712          | 6 759        | 7      |
|         |         | Underlying result (NOK mill.)                          |              |              |        |
| 4 193   | 4 448   | Gross operating revenues, underlying                   | 16 272       | 19 767       | 28     |
| 3 453   | 3 611   | Net operating revenues, underlying                     | 13 066       | 14 884       | 22     |
| 1 751   | 1830    | EBITDA, underlying                                     | 7 823        | 9 475        | 15     |
| 1 188   | 1 193   | Operating profit, underlying                           | 6 080        | 7 5 6 6      | 12     |
| 41.8 %  | 41.1 %  | EBITDA margin, underlying (%)                          | 48.1 %       | 47.9 %       | 52.    |
| 41.0 /0 | 41.1 /0 | ROACE - last 12 months (%)                             | 18.2 %       | 16.7 %       | 19.    |
|         |         | ` ,  | 10.2 /0      | 10.7 /0      | 15.    |
|         |         | Items excluded from underlying result (NOK mill.)      |              |              |        |
| 988     | 170     | Unrealised changes in the value of energy contracts    | 887          | 855          |        |
| -       | -       | Non-recurring items                                    | 126          | 167          |        |
|         |         | Balance sheet and investments (NOK mill.)              |              |              |        |
|         |         | Total assets, consolidated operations                  | 148 868      | 136 297      | 155    |
| 169     | 171     | Maintenance investments                                | 460          | 646          | 1      |
| 1 693   | 479     | Investments in new capacity                            | 2 902        | 1 102        | 1      |
| 105     | 737     | Investments in shareholdings                           | 1 636        | 803          |        |
|         |         |  |              |              |        |
|         |         | Cash Flow (NOK mill.)                                  |              |              |        |
| 1 567   | 3 737   | Net changes in cash flow from operating activities     | 6 745        | 10 875       | 13     |
|         |         | Cash and cash equivalents                              | 14 702       | 5 275        | 20     |
|         |         |  |              |              |        |
|         |         | Production (TWh)                                       |              |              |        |
| 10.9    | 10.6    | Total volume sold                                      | 35.7         | 39.4         | 5      |
| 10.0    | 9.5     | - of which hydropower                                  | 31.4         | 34.0         | 5      |
| 0.1     | 0.1     | - of which wind power                                  | 0.6          | 0.4          |        |
| 0.7     | 0.9     | - of which gas power                                   | 3.7          | 4.9          |        |
| 0.0     | 0.0     | - of which bio power                                   | 0.1          | 0.1          |        |
| 0.0     | 0.0     | or willow power  |              | 0.2          |        |
|         |         | Price (EUR/MWh)  |              |              |        |
| 36.0    | 45.9    | Average systemprice, Nord Pool                         | 51.5         | 50.2         | 5      |
| 49.2    | 43.8    | Average spotprice (base), EEX                          | 51.5         | 42.3         | 4      |
| 58.5    | 53.4    | Average spotprice (peak), EEX                          | 61.0         | 52.1         | 5      |
| 21.9    | 18.9    | Average gasprice , TTF                                 | 21.9         | 16.3         | 1      |
| LLIS    | 10.5    | Average gaspines / 111                                 | 2213         | 10.0         |        |
|         |         | Staff (no.)  |              |              |        |
|         |         | Full-time equivalents                                  | 3 334        | 3 296        | 3      |
|         |         | Tan time equivalence                                   |              | 5 250        |        |
|         |         | Net operating revenues, segment underlying (NOK mill.) |              |              |        |
| 2 246   | 2 555   | Nordic hydropower                                      | 8 637        | 10 154       | 15     |
| -227    | 2333    | Continental energy and trading                         | 822          | 1 239        | 13     |
| 186     | 157     | International hydropower                               | 586          | 507          | 1      |
| 46      | 44      | Wind power   | 233          | 164          |        |
| 54      | 55      | District heating                                       | 248          | 231          |        |
| 949     | 574     | Industrial ownership                                   | 2 3 3 9      | 2 3 6 9      | 3.     |
| 319     | 92      | Other activities                                       | 2 339<br>646 | 2 309<br>664 | 3.     |
| -119    | -103    | Eliminations   | -445         | -444         | -      |
| 3 453   | 3 611   | Statkraft Group  | 13 066       | 14 884       | 22     |
| 3 433   | 3 011   | Statistical Group                                      | 13 000       | 14 004       | 22     |
|         |         | EBITDA, segment underlying (NOK mill.)                 |              |              |        |
| 1.545   | 1 721   | , , , ,  | 6.522        | 7.043        | 12     |
| 1 545   | 1 731   | Nordic hydropower                                      | 6 532        | 7 842        | 12     |
| -70     | -41     | Continental energy and trading                         | -39          | 418          |        |
| 37      | 43      | International hydropower                               | 155          | 118          |        |
| -48     | -38     | Wind power   | -13          | -47          |        |
| 7       | 4       | District heating                                       | 109          | 77           |        |
| 292     | 233     | Industrial ownership                                   | 1 301        | 1 315        | 2      |
| -52     | -97     | Other activities                                       | -174         | -260         | -4     |
| 39      | -6      | Eliminations   | -48          | 12           |        |
| 1 751   | 1 830   | Statkraft Group  | 7 823        | 9 475        | 15     |

Comparable figures for 2010 for underlying income statement items have been converted to the principles applied in the calculation of the underlying result from and including 2011.

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## **Highlights**

| Q3 2011                              |         |         |
|--------------------------------------|---------|---------|
| 40 2011                              | NOK     | Against |
|                                      | million | 2010    |
| <ul><li>Gross operating</li></ul>    |         |         |
| revenues, underlying                 | 4 193   | -6 %    |
| <ul><li>EBITDA, underlying</li></ul> | 1 751   | -4 %    |
| ■ Pre-tax result                     | -1 193  | -173 %  |
| <ul><li>Result after tax</li></ul>   | -1 583  | -236 %  |

Statkraft achieved an acceptable result from the underlying operations in the third quarter in spite of the low Nordic power prices towards the end of the period. Additional write-downs of the share portfolio in E.ON AG as well as unrealised currency losses resulted in a negative recorded result both before and after tax for the quarter.

#### Year to date

In spite of a somewhat higher power production in the third quarter, the tight resource situation in the first six months resulted in a significantly lower Nordic hydropower production in first nine months of the year than in the corresponding period in 2010. Lower energy purchase and transmission costs, as well as lower operating expenses reduced the decline in the result from the underlying operations somewhat.

#### The third quarter

The quarterly result was characterised by lower Nordic power prices, but the loss of revenues was offset by somewhat higher production, higher volumes and revenues from industrial power agreements and somewhat lower operating expenses. Overall, this caused only a minor decline in the result from the underlying operations compared with the third quarter of 2010.

#### Important events in the quarter

#### Hydropower

The Nordic hydropower reservoirs were somewhat higher than normal at the end of the third quarter as a result of high precipitation levels and inflow during the quarter. Extreme weather conditions in parts of Sweden and Norway in September resulted in periods with forced production and instances of pre-emptive tapping of reservoirs to avoid flood damage. The changed hydrological balance pushed spot prices down and resulted in periods with major differences in area prices in Norway.

| Year to date 2011    |         |         |
|----------------------|---------|---------|
| Teal to date 2011    | NOK     | Against |
|                      | million | 2010    |
| ■ Gross operating    |         |         |
| revenues, underlying | 16 272  | -18 %   |
| ■EBITDA, underlying  | 7 823   | -17 %   |
| ■ Pre-tax result     | 3 181   | -72 %   |
| ■ Result after tax   | 712     | -89 %   |

Statkraft has decided to increase the volume of long-term power contracts, and one new contract was entered into during the third quarter. The power agreements starting delivery in 2011 amount to a total annual volume of 6.3 TWh, and the Group's long-term contract volume is now about 21 TWh per year. These are agreements entered into with mainly Norwegian companies. The major part of this volume involves agreements that are entered into by the Statkraft AS Group, but the volume also includes lease agreements that Statkraft SF has with power-intensive industry. A considerable part of this volume replaces the expired contracts with statutory prices.

The new generator (250 MW) at Svartisen power plant has had major technical problems and the test operation has been postponed until 15 March 2012.

The court of arbitration process between Troms Kraft Produksjon AS and Statkraft was decided in September. The court agreed with Statkraft's view that the agreement has expired and that Statkraft can acquire Bardufoss power plant by paying the power plant's technical value to Troms Kraft. The parties will resume discussions in light of the judgment. Bardufoss power plant has an annual production of 225 GWh.

The complete rehabilitation of the Ambuklao power plant in the Philippines (105 MW), owned by SN Power and Aboitiz, was concluded in the third quarter. The power plant was synchronised with the national grid in September, and was in full production at the end of the quarter.

Statkraft decided to start construction of the Cetin project in Turkey. The project will consist of two power plants of 401 MW and 116 MW, respectively, and is scheduled for completion in the second half of 2015. The expected cost is about NOK 4 billion.

SN Power's subsidiary Agua Imara has decided to develop the Bajo Frio hydropower

plant in Panama. The project will be realised with a local partner. The 58 MW power plant is scheduled for completion in the summer of 2014 and has a development cost of about USD 200 million.

SN Power entered into an agreement for the acquisition of 40.65% of the Brazilian company Desenvix. The purchase is contingent upon approval by Brazilian authorities. With this share purchase and the acquisition of Enerpar, SN Power will become established in the entire value chain from project development to sale of power in Brazil.

#### Wind power

Statkraft decided to build Stamåsen wind farm in Central Sweden. The total installed capacity will be 60 MW. The development has started, and completion is scheduled for 2012. The

wind farm is being built by Statkraft SCA Vind, where Statkraft owns 60% and SCA Forest Products owns 40%. The total investment for the project is about NOK 850 million.

#### District heating

Statkraft received consent from the Norwegian Competition Authority for the purchase of Bio Varme AS. The Norwegian Water Resources and Energy Administration consented to the district heating licences granted to Bio Varme being continued at the same terms. The transaction was carried out in October, and the business includes 80 GWh in operation, 50 GWh under development and 70 GWh under planning.

Statkraft received licence for the development of district heating in Narvik.

## Financial performance<sup>1</sup>

#### Year to date

The Group posted a pre-tax profit of NOK 3181 million for the first nine months of the year (NOK 11 385 million) and a net profit of NOK 712 million (NOK 6759 million). The decline was primarily due to lower Nordic hydropower production, write-down of shares in E.ON AG as well as unrealised currency effects.

A strained resource situation in the first half of the year resulted in lower Nordic hydropower production. As a result, gross operating revenues fell by NOK 3707 million compared with same period in 2010. Lower energy purchase and transmission costs, as well as lower operating expenses offset the decline in revenues somewhat. The recorded operating profit amounted to NOK 7093 million (NOK 8587 million).

The share of profit from associated companies and joint ventures increased by NOK 475 million, primarily from the Philippines, BKK and Agder Energi. Net financial items were NOK 7185 million lower, primarily due to write-down of the Group's shares in E.ON amounting to NOK 4103 million so far this year and unrealised currency losses for intra-group loans. The latter had a significant unrealised gain during the same period last year. The tax expense was NOK 2157 million lower, mainly as a result of a lower pre-tax result.

#### The third quarter

The Group's recorded pre-tax loss in the third quarter was NOK -1193 million (NOK 1627 million) and NOK -1583 million after tax (NOK 1163 million). The decline was mainly due to unrealised changes in value for financial items.

In spite of considerably lower Nordic power prices compared with the same quarter last year, the Group's recorded operating revenues increased. The lower power prices were offset by a positive effect of the new industrial contracts, increased production, higher realised revenues from trading and origination, reduced energy purchase costs and a positive development in unrealised changes in value for energy contracts. As a result, the recorded net operating revenues increased by 17% to NOK 4441 million. The operating expenses fell by 6% to NOK 2265 million.

<sup>1</sup> The report shows comparable figures for the corresponding period in 2010 in parentheses.

Net financial items declined by NOK 3587 million to NOK -3620 million, primarily as a result of write-down of the shareholding in E.ON AG as well as unrealised currency effects.

# EBITDA and operating result underlying

The underlying operations were 4% lower as regards EBITDA and marginally lower as regards operating profit in the third quarter compared with the same period in 2010, mainly as a result of lower Nordic hydropower prices.





## Operating revenues - underlying

The Group's underlying gross operating revenues fell by 6% to NOK 4193 million in the third quarter, while net operating revenues fell by 4% to NOK 3453 million.

The Group produced a total of 10.9 TWh in the quarter (10.6 TWh). Hydropower production increased, while gas power production fell.

| Q3    |       |                                      | Year to dat | е      | Year   |
|-------|-------|--------------------------------------|-------------|--------|--------|
| 2011  | 2010  | MNOK                                 | 2011        | 2010   | 2010   |
|       |       | Net physical spot sales, including   |             |        |        |
| 924   | 1 396 | green certific.                      | 5 580       | 9 275  | 13 887 |
|       |       | Concessionary sales at statutory     |             |        |        |
| 75    | 36    | prices                               | 292         | 224    | 308    |
| 20    | 395   | Industrial sales at statutory prices | 146         | 1 147  | 1 535  |
| 1 851 | 978   | Long-term commercial contracts       | 4 205       | 2 332  | 3 054  |
|       |       | Dynamic Asset Managment              |             |        |        |
| 29    | 118   | Portfolio                            | -160        | 230    | 308    |
| 149   | 129   | Trading and Origination              | 574         | 374    | 732    |
| 220   | 178   | Distribution grid                    | 786         | 1 046  | 1 421  |
| 633   | 814   | End user                             | 3 862       | 3 879  | 5 986  |
| 74    | 68    | District heating, energy sales       | 412         | 392    | 634    |
| -30   | 87    | Other sales revenues                 | -38         | 115    | 45     |
| 3 946 | 4 199 | Sales revenues                       | 15 659      | 19 014 | 27 911 |
| 247   | 250   | Other operating revenues             | 614         | 753    | 1 080  |
| 4 193 | 4 448 | Gross operating revenues             | 16 272      | 19 767 | 28 990 |
| -471  | -572  | Energy purchase                      | -2 331      | -3 797 | -4 674 |
| -269  | -266  | Transmission costs                   | -875        | -1 086 | -1 595 |
| 3 453 | 3 611 | Net operating revenue                | 13 066      | 14 884 | 22 721 |

The decline in net physical spot sales was due to lower power prices as well as the Group selling lower volumes to spot prices. The contract volumes' share of the total production was higher than in the third quarter of 2010.

The decline in industrial sales at statutory prices is due to the final contract expired in July 2011. However, the Group has continually entered into new commercial industrial contracts, which entail increased revenues from the physical contract portfolios.

The Nordic and Continental portfolio management was reduced by NOK 89 million. The decline was most severe for the Continental portfolio.

Energy purchases amounted to NOK 471 million in the quarter (NOK 572 million). The decline is due to a reclassification and net presentation of energy purchase costs related to trading and origination. The decline was somewhat offset by increased energy purchases in Brazilian power trading activities acquired in 2011.

#### Operating expenses - underlying

The operating expenses were NOK 2265 million in the third quarter (NOK 2418 million).

|        | ATINO  | EXPENSES                   |            |        |          |
|--------|--------|----------------------------|------------|--------|----------|
| Q3     |        |                            | Year to da | te     | The year |
| 2011   | 2010   | MNOK                       | 2011       | 2010   | 2010     |
|        |        |                            |            |        |          |
| -694   | -659   | Salaries and payroll costs | -1 965     | -1 877 | -2 726   |
| -563   | -637   | Depreciations              | -1 743     | -1 909 | -2 544   |
|        |        | Property tax and license   |            |        |          |
| -300   | -311   | fees                       | -905       | -928   | -1 236   |
| -708   | -812   | Other operating expenses   | -2 373     | -2 604 | -3 598   |
| -2 265 | -2 418 | Operating expenses         | -6 987     | -7 318 | -10 104  |

Wage costs increased by NOK 35 million to NOK 694 million compared with the third quarter of 2010. The increase is a result of

increased activity related to development and general wage growth. At the end of the third quarter, the Group employed 3334 full-time equivalents, 38 more than in the same period in 2010.

Lower basis of depreciation as a result of writedowns in 2010 explains the lower depreciation of NOK 74 million.

Other operating expenses fell by NOK 103 million to NOK 708 million, primarily as a result of a reclassification between other operating expenses and sales revenues. In addition, the sale of Skagerak Fibernett, insourcing of the operation of Swedish hydropower plants, as well as the take-over of the hydropower plants Mågeli and Oksla contributed to a reduction in other operating expenses.

# Items excluded from the underlying operating result

| Q:   | 1  | Year to | data | Th   |
|------|--|---------|------|------|
| 2011 |  | 2011    | 2010 | 201  |
| 988  | Unrealised value changes energy<br>170 contracts (excl. Trading and origination) | 880     | 855  | 6    |
| -    | - Non-recurring items  | 126     | 167  | 7    |
| -    | - gain on sale of Sluppen Eiendom  | 126     | -    |      |
| -    | gain on sale of Trondheim Energi Nett  | -       | 393  | 39.  |
| -    | pension commitment   | -       | -    | 339  |
| -    | impairments  | -       | -226 | -662 |

## Unrealised changes in value on energy contracts

Unrealised changes in value on energy contracts amounted to NOK 988 million in the third quarter (NOK 170 million). The largest item in third quarter is in relation to long-term power sales agreements with Norwegian companies where prices and settlements have been agreed in EUR, and the positive change in value was a consequence of NOK becoming less worth in relation to EUR. In addition, the Group has contracts indexed against various raw materials, currencies and indices, where lower prices for oil products and lower forward prices for Nordic power were the primary reasons for positive unrealised effects.

## Share of profit from associates

The share of profit from the Group's associated companies amounted to NOK 251 million (NOK 297 million) in the third quarter. The decline relates primarily to lower unrealised changes in value for a power sales agreement at the gas power plant at Herdecke. Increased production in BKK and Agder Energi, as well as unrealised gains from energy contracts

offset the decline by NOK 44 million and NOK 125 million, respectively.

#### Financial items

Net financial items amounted to NOK -3620 million in the third quarter (NOK -33 million).

Financial income amounted to NOK 212 million in the third quarter (NOK -70 million). This was an increase of NOK 282 million compared with the same period last year.

The return on investments was NOK 120 million higher in the third quarter compared with corresponding period last year. The increase is due to both higher market interest rates and significantly higher average placed amounts. Other financial income increased by NOK 175 million.

Financial amounted expenses to NOK 587 million in the third quarter (NOK 379 million). This was an increase of NOK 208 million compared with corresponding period in 2010, and is due to an increase in other financial expenses. The increase is mainly due to higher currency losses for bank deposits denominated in foreign currency and for hedging transactions. The corresponding period last year resulted in a gain and was classified as other financial revenues. Interest costs have fallen marginally, as rising market interest rates are offset by lower average debt.

The Group has four loan portfolios in NOK, SEK, EUR and USD, respectively. The portfolios are exposed to both variable and fixed interest rates, with exposure to variable interest rates amounting to 62%. So far in 2011, the average floating interest rate has been 4.5% for loans in NOK, 2.8% for loans in SEK, 3.8% for loans in EUR and 3.6% for loans sin USD. Debt in USD is in relation to project financing in SN Power.

Unrealised changes in value financial items amounted to NOK -3245 million in the third quarter of 2011. The E.ON AG share price fell from EUR 19.59 to EUR 16.36 in the quarter. This is the main reason for the write-down of the shareholding by NOK 1958 million. The write-down has been recorded as an unrealised loss in the quarter. In addition, there were unrealised currency losses as a result of NOK falling in value against EUR and USD.

#### **Taxes**

The accounting tax expense was NOK 390 million in the third quarter (NOK 464 million). The reduction is mainly related to lower pre-tax loss, where the tax effect amounts to NOK 790 million. The unrealised loss from the E.ON shareholding. where the tax effect amounts NOK 550 million, has the opposite effect.

In spite of the deficit in the quarter, tax has been carried to expense as the recorded shareholding loss is not tax-deductible.

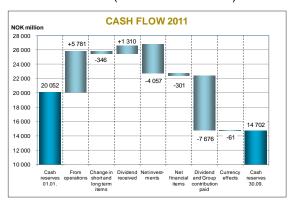
#### Return

Measured as ROACE – return on average capital employed - the Group achieved a return of 18.2% over the last 12 months, compared with 19.7% for the year 2010. The decline of 1.5 percentage points is due to a lower operating profit. Average capital employed was somewhat lower.

Based on posted result, the return on equity was 2.0% after tax, compared with 11.8% for the year 2010, and the return on total assets was 1.8% after tax, compared with 6.0% for the year 2010. The decline was primarily due to a lower profit, mainly as a result of lower Nordic hydropower production and unrealised changes in value for financial items. In addition, average equity and total assets increased somewhat as a result of the equity injection from the owner in December 2010.

## Cash flow and capital structure

The operations generated a cash flow of NOK 5781 million in the three first guarters of the year (NOK 7406 million). Long and shortterm items experienced a negative change of 346 million NOK (positive change NOK 2435 million). Dividend received from associates NOK 1310 million was (NOK 1034 million). Net liquidity change from activities operating amounted NOK 6745 million (NOK 10 875 million).

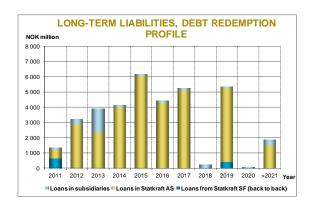


During the first nine months of the year, a total of NOK 4057 were invested, of which NOK 1862 million was invested in the form of increased capacity and maintenance investments in the third quarter. The largest investment items in 2011 were in connection with increased capacity for hydropower in Norway, Turkey and Peru, land-based wind power in the UK as well as an increased shareholding in Baltic Cable.

Repayment of debt amounted to NOK 3769 million. while new borrowing amounted to NOK 2354 million and primarily consisted of higher short-term debt in partlyowned subsidiaries. In the third quarter, dividend and group contribution was disbursed Statkraft SF in the amount NOK 7676 million (NOK 7521 million).

| CASH FLOW                               |        |         |        |
|---|--------|---------|--------|
|   | Yearto | o date  | Year   |
| Figures in NOK million                  | 2011   | 2010    |        |
| Net cash flow from operating activities | 6 745  | 10 875  | 13 577 |
| Net cash flow from investing activities | -4 057 | -1 190  | -2 297 |
| Net cash flow from financing activities | -7 977 | -11 110 | 2 092  |
| Net change in cash and cash equivalents | -5 289 | -1 425  | 13 372 |
| Currency effect on cash flows           | -61    | 37      | 17     |
| Cash and cash equivalents 01.01.        | 20 052 | 6 663   | 6 663  |
| Cash and cash equivalents 30.09/31.12   | 14 702 | 5 275   | 20 052 |
|   |        |         |        |

The net change in liquidity in 2011 was negative and amounted to NOK 5289 million (NOK -1425 million). The Group's cash and cash equivalents totalled NOK 14 702 million, compared with NOK 20 052 million at the beginning of the year.



At the end of the third quarter, the interestbearing debt amounted to NOK 39 933 million, compared with NOK 40 486 million at the beginning of 2011. The interest-bearing debtto-equity ratio was 36.7%, compared with 35.0% at year-end 2010. The increase is due primarily to lower equity.

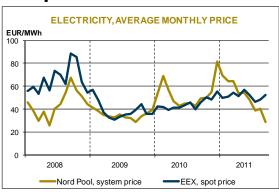
Loans from Statkraft SF to Statkraft AS amounted to NOK 1.1 billion at the end of the quarter.

The equity injection in 2010 improved the financial situation and reduced the need for new borrowing in the short term. Statkraft seeks to achieve a steady maturity profile when borrowing.

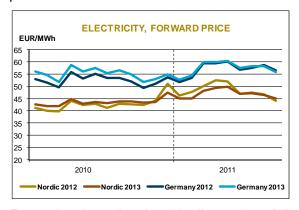
At the end of the quarter, current assets, except cash and cash equivalents, totalled NOK 18 917 million and short-term interest-free debt amounted to NOK 18 361 million. Energy and financial derivatives amounted to NOK 4636 million of the current assets and NOK 4697 million of the short-term interest-free debt, respectively.

At the end of the quarter, Statkraft's equity totalled NOK 68 936 million, compared with NOK 75 302 million at the start of the year. This corresponds to 46.3% of total assets. The decline of 2.0 percentage points is mainly due to disbursement of dividend and group contributions to Statkraft SF.

## The power market



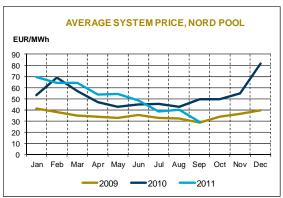
The preponderance of Statkraft's European production takes place in the Nordic region and Germany. The Group is also exposed in markets outside Europe through its subsidiary SN Power. Power prices are influenced by hydrological conditions and the commodity prices for thermal power plants. Gas is also an input factor in Statkraft's own power production.



Forward prices in the Nordic region fell throughout the quarter as a result of increased precipitation, falling forward prices in Germany and lower coal prices. Forward prices in Germany fell at the end of the quarter, mainly as a result of uncertainty in the European financial markets.

#### The Nordic power market

The Nordic power prices were relatively low in the third quarter, and the average system price ended at 36.0 EUR/MWh in the quarter, a decline of 21.7% compared with same period in 2010 (45.9 EUR/MWh).



Source: Nord Pool

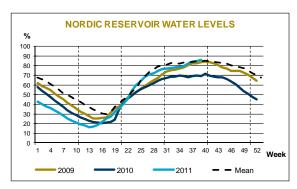
The decline in power prices was primarily driven by increased precipitation, offset some by lower Swedish nuclear power production and rising consumption. Southern Norway had lower prices than the other price areas in September as a result of high inflow in local water reservoirs and restricted transmission capacity between price areas.

| Q3   | 1    |                           | Year to | date  |
|------|------|---------------------------|---------|-------|
| 2011 | 2010 | TWh                       | 2011    | 2010  |
| 79,0 | 78,3 | Nordic consumption        | 276,3   | 281,0 |
| 80,9 | 74,9 | Nordic output             | 269,0   | 267,8 |
|      |      | Net Nordic import (+)/    |         |       |
| -1,9 | 3,4  | export (-)                | 7,4     | 13,3  |
| 24,5 | 23,9 | Norwegian consumption     | 88,7    | 90,8  |
| 30,4 | 23,9 | Norwegian output          | 87,9    | 84,1  |
|      |      | Net Norwegian import (+)/ |         |       |
| -5,9 | 0,1  | export (-)                | 0,8     | 6,8   |

The Nordic power production was 8.1% higher in the third quarter than in the same period in 2010. The net export from the Nordic region in the quarter was 1.9 TWh (net import 3.2).

Consumption in the Nordic region was 0.9% higher in the third quarter compared with the same quarter in the preceding year. The consumption in Norway increased by 2.4%.

The Norwegian power production was 27% higher in the third quarter compared with same quarter in 2010. Net export to Norway was 5.9 TWh in the quarter, compared to net imports of 0.1 TWh in the third quarter of 2010. At the end of September, the net import to Norway so far in 2011 was 0.8 TWh (6.8 TWh).

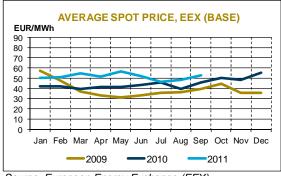


As a result of considerable precipitation, the overall reservoir water level in the Nordic region at the end of September was 102% of normal, corresponding to 104.3 TWh. The water level was 86.1% compared with the maximum reservoir capacity of 121.2 TWh (69.2%).

#### The German power market

The average spot price in the German market was 12.3% higher in the third quarter than in the corresponding period in 2010, and ended at 49.2 EUR/MWh (43.8 EUR/MWh).

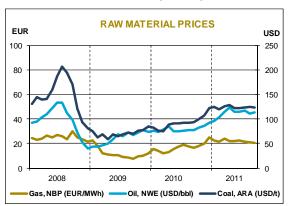
The prices remained relatively stable in the quarter. As in earlier quarters, the decision to shut down older German nuclear power plants was to a large extent offset by higher French nuclear power production in the third quarter.



Source: European Energy Exchange (EEX)

### **Commodity prices**

Commodity prices affect Statkraft directly as input factors in own production (gas), through financial trading with the products and as a result of the Group's contracts being indexed against various commodities. In addition, Statkraft is influenced directly as a result of the commodities' influence on power prices.



Oil prices fell to about USD 100 per barrel in the third quarter due to financial unrest in Europe and concerns related to growth figures in developing countries.

Gas prices remained relatively stable in the third quarter as a result of high availability. At the end of the quarter, contracts with delivery in 2012 were traded for about 27 EUR/MWh.

Coal prices fell to about USD 120 per tonne for contracts with delivery in 2011 and 2012, also as a result of the financial uncertainty.

Carbon prices continued to fall in the third quarter as a result of lower expected emissions as well as economic uncertainty. At the end of the quarter, the closest contract was about EUR 11 per tonne.

## Staff and HSE

#### **Full-time equivalents**

At the end of the third quarter, the Group employed 3334 full-time equivalents, 18 more than at the end of the second quarter.

#### **HSE**

| KEY FIGURES, HSE                                   |      |              |          |
|--|------|--------------|----------|
|  | Q3   | Year to date | The year |
|  | 2011 | 2011         | 2010     |
| LTI* (lost-time injuries per million hours)        | 3,2  | 4,4          | 3,4      |
| TRI* (total recordable injuries per million hours) | 10,6 | 10,4         | 6,8      |
| F* (days lost through injury per million hours)    | 25   | 42           | 32       |
| Absence due to illness (%)                         | 3,3  | 3,3          | 3,4      |

\* Data for 2011 include employees in all businesses where Statkraft owns 20% or more. Earlier data include only consolidated businesses. Too high values were reported for LTI and TRI in the first quarter of 2011. This has been corrected in the figures for "Year to date".

In November, there was a fatal accident involving a contractor in the THXP development project in Theun Hinboun Power Company (THPC) in Laos, where Statkraft SF owns 20%. The accident took place in connection with erection of transmission masts . The accident is under investigation by THPC with representatives from THXP, the board of THPC and Statkraft.

In the third quarter, a total of 36 injuries, of which 11 were lost-time injuries, were recorded for the Group's employees. This gives a lost time injury (LTI) rate of 3.2, and a total recordable injury (TRI) rate of 10.6. Statkraft's goal is a TRI rate below 5, and the total number of injuries is considerably higher than the target.

Nine injuries were recorded among contractors in operational activities in the third quarter, of which seven were lost-time injuries. 46 injuries were recorded among contractors in project-related activities, of which 22 were lost-time injuries.

The injury frequency in the Group's whollyowned operations has been analysed. On this background, an action plan has been adopted and is being followed up in the respective regions. The Group monitors the increased injury frequency among the contractors and the measures in the operational activities to reverse the trend.

In associated activities, Statkraft follows up the health and safety work through the respective boards of directors. Agder Energi and BKK have recently had a negative development as regards injuries, and the boards of both companies are focusing on measures to reverse the negative trend.

Statkraft also works actively and continuously to achieve increased understanding for and compliance with established safety requirements in all development projects the Group is involved in.

Absence due to illness in the third quarter was 3.3%, which is below Statkraft's 4% target. However, parts of the organisation have an absence rate that exceeds 4%. This is primarily due to long-term absence due to chronic illness that is not job-related. Work is underway to provide those absent on sick leave with closer follow up in cooperation with the occupational health service and the Inclusive Working Life scheme in order to reduce absence due to illness. In addition, individual plans have been formulated to help employees on long-term sick leave to return to work.

#### **Environment**

The Group has not had any serious environmental incidents in the third quarter, but 37 less serious environmental incidents were recorded. Most of these were in connection with minor and short-term breaches of the river management regulations and minor oil and chemical spills. Continuous efforts are being made to prevent such incidents.

24 undesirable environmental conditions were reported in the third quarter. These were mainly related to minor nonconformities found during internal audits, handling and storage of waste and chemicals, and less oil spills. The conditions will be followed up.

There have been no recorded incidents or conditions with potential major impact on the environment or Statkraft's reputation.

## **Segments**

### **Nordic hydropower**

|       | Q3    |        |  | Ye    | ar to date | •      | Year   |
|-------|-------|--------|--|-------|------------|--------|--------|
| 2011  | 2010  | Change | NOK mill.  | 2011  | 2010       | Change | 2010   |
| 2 403 | 2 723 | -320   | Gross operating revenues, underlying                                   | 9 080 | 10 811     | -1 731 | 16 632 |
| 2 246 | 2 555 | -308   | Net operating revenue, underlying                                      | 8 637 | 10 154     | -1 516 | 15 662 |
| 1 545 | 1 731 | -186   | EBITDA, underlying   | 6 532 | 7 842      | -1 311 | 12 665 |
| 1 272 | 1 452 | -179   | Operating profit, underlying Unrealised changes in the value of energy | 5 699 | 7 020      | -1 321 | 11 555 |
| 543   | 12    | 531    | contracts  | -467  | 497        | -964   | -16    |
| -     | -     | -      | Non-recurring items  | -     | -          | -      | 80     |
| 1 816 | 1 464 | 352    | Operating profit   | 5 232 | 7 517      | -2 285 | 11 619 |
| 75    | 124   | -49    | Maintenance investments  | 254   | 284        | -30    | 437    |
| 247   | 156   | 91     | Investments in new capacity  | 800   | 381        | 419    | 584    |

#### Highlights in the quarter

The Nordic hydropower reservoirs were somewhat higher than normal at the end of the third quarter as a result of high precipitation and inflow during the quarter. In September, there were extreme weather conditions in parts of Sweden and Norway with flooding, forced production and, in some cases, pre-emptive tapping of reservoirs to avoid flood damage. The changed hydrological balance pushed spot prices down and resulted in periods with major differences in area prices.

One new long-term power contract was entered into in the third quarter. The power contracts with deliveries starting in 2011 amount to a total of 6.3 TWh. Including these agreements, the segment's long-term contract volume is about 19 TWh per year.

The outcome of the court of arbitration process between Troms Kraft Produksjon AS and Statkraft was resolved in September. The parties disagreed on rights and obligations as regards the lease agreement for waterfall rights in Bardufoss. The court agreed with Statkraft's view that the agreement has expired and that Statkraft can redeem Bardufoss by paying the power plant's technical value to Troms Kraft. The parties will resume discussions in light of the judgment. The Bardufoss power plant annually generates about 225 GWh.

Eight municipalities have taken legal action against Statkraft. The case concerns the claim for a financial settlement in connection with Saurdal power plant put forward by Statkraft against the municipalities as a result of the Ministry of Petroleum and Energy's decision of 8 January 2010 as regards a new basis for

concession fees and concessionary power. The Ministry has assumed that the new fee basis applies from and including 1996, and Statkraft agrees. However, the municipalities are of the opinion that the basis can only apply from the date the decision was made.

#### Financial performance

The result during the period was characterised by considerably lower power prices than in the corresponding period last year. The cost level in the segment remained stable. During the third quarter, the segment achieved an underlying operating profit of NOK 1272 million, a reduction of 12% from the third quarter of 2010.

The net operating revenues were NOK 308 million lower. Power prices continued to fall in the quarter and the spot price was on average 22% lower than in the third quarter of 2010. Higher contract volumes from a number of new commercial industrial contracts partly compensated for the reduction in the Nordic system price. The final contract based on regulatory prices expired in July this year.

8.1 TWh was produced in the quarter, on a par with the third quarter of last year. 3.0 TWh was delivered to spot sales (3.8 TWh), a decline of 20%, while the total contract volume increased by 18% to 5.1 TWh.

#### **Operations**

During the third quarter, the power plants had generally high uptime rates with stable operation and production.

At Svartisen power plant, the new generator had yet not started production in the third

quarter. Test operation of the new 250 MW unit was repeatedly postponed from December 2010 to 9 September due to problems during the test runs and need for structural reinforcement and repairs. The test operation was further postponed to 15 March 2012 due

to problems caused by fractures found in the turbine.

#### **Investments**

Investments in new capacity are mainly related to the power plants Svartisen, Eriksdal, Makkoren and Nedre Røssåga.

### Continental energy and trading

|      | Q3    |        |   | Ye    | ar to date | )      | Year  |
|------|-------|--------|---|-------|------------|--------|-------|
| 2011 | 2010  | Change | NOK mill.                                 | 2011  | 2010       | Change | 2010  |
| 665  | 1 003 | -337   | Gross operating revenues, underlying      | 3 128 | 3 783      | -654   | 5 530 |
| 224  | 237   | -13    | Net operating revenue, underlying         | 822   | 1 239      | -417   | 1 957 |
| -70  | -41   | -30    | EBITDA, underlying                        | -39   | 418        | -457   | 610   |
| -158 | -149  | -9     | Operating profit, underlying              | -317  | 67         | -384   | 159   |
|      |       |        | Unrealised changes in the value of energy |       |            |        |       |
| 457  | 97    | 360    | contracts                                 | 1 483 | 209        | 1 274  | -60   |
| -    | -     | -      | Non-recurring items                       | -     | -199       | 199    | -367  |
| 299  | -52   | 351    | Operating profit                          | 1 166 | 77         | 1 089  | -273  |
|      |       |        | Share of profit from associates and joint |       |            |        |       |
| -12  | 185   | -198   | ventures                                  | 162   | 366        | -204   | 196   |
| 30   | 9     | 21     | Maintenance investments                   | 58    | 143        | -85    | 161   |
| 801  | 1     | 800    | Investments in new capacity               | 849   | 1          | 848    | 119   |
|      | _     | _      | Investments in shareholdings              | 579   | _          | 579    | _ `   |

#### Highlights in the quarter

Some of the run-of-river power plants in Germany became qualified for higher reimbursements for renewable energy as a result of the implemented protection system for eels being certified in September. This will provide an increase in revenues of about NOK 16 million for 20 years from and including 2012.

For a few weeks, Baltic Cable AB was affected by export restrictions from the Swedish grid operator. This resulted in a revenue loss for the cable in September. The restrictions ceased as a result of division into price areas in Sweden that started in November. In addition, this is expected to give smaller price differences between Germany and southern Sweden.

On 30 September, a ceremony was held for the laying down of the foundation stone for the construction of the new gas power plant Knapsack II. The project is progressing as planned.

#### **Financial performance**

The underlying operating loss was NOK 158 million, a reduction of NOK 9 million from the third quarter of 2010 due to somewhat lower net operating revenues. The operating expenses of NOK 382 million in the third quarter were marginally lower than in the third quarter of 2010. The negative operating result in the quarter is due to sound revenues from the financial trading not being sufficient to offset seasonal variations and the resulting low margins for the power production.

The underlying EBITDA was NOK -70 million in the third quarter, NOK 30 million less than in

the same period last year. Trading and origination's results were good also in the third quarter, and the net operating revenues were higher than the third quarter of 2010. The management portfolio had lower net operating revenues in the third quarter than in the same quarter last year, but improved on the second quarter of this year.

The revenues from the gas power and hydropower production on the Continent were on a par with the third quarter of 2010. Both in 2010 and 2011, the third quarter was the weakest quarter due to low margins. As for the second quarter of 2011, revenues from the regulating power market were good in the third quarter.

Operations at the gas power plant Kårstø were halted on 21 June due to negative margins and it has not produced in the quarter. The operating result was negative.

The posted result for associates was NOK -12 million, which is NOK 198 million lower than for the corresponding period in 2010. The decline relates primarily to unrealised changes in value for the power sales agreements for Herdecke gas power plant.

#### **Operations**

Uptime rates were good for the power plants in the quarter, but the production of 0.8 TWh was 0.2 TWh lower than in the third quarter last year. The low production is due to negative margins.

#### Investments

For Knapsack II, the investment increase was considerable in the quarter as a result of good project progress.

#### International hydropower

|      | URES |        |   |      |            |        |      |
|------|------|--------|---|------|------------|--------|------|
|      | Q3   |        |   | Yea  | er to date | )      | Year |
| 2011 | 2010 | Change | NOK mill.                                 | 2011 | 2010       | Change | 2010 |
| 299  | 168  | 132    | Gross operating revenues, underlying      | 748  | 541        | 207    | 727  |
| 186  | 157  | 29     | Net operating revenue, underlying         | 586  | 507        | 79     | 679  |
| 37   | 43   | -6     | EBITDA, underlying                        | 155  | 118        | 37     | 120  |
| 4    | 1    | 3      | Operating profit, underlying              | 42   | 8          | 34     | -41  |
| -    | -    | -      | Non-recurring items                       | -    | -27        | 27     | -143 |
| 4    | 1    | 3      | Operating profit                          | 42   | -19        | 61     | -184 |
|      |      |        | Share of profit from associates and joint |      |            |        |      |
| 137  | 152  | -15    | ventures                                  | 273  | -97        | 369    | 185  |
| 12   | -32  | 44     | Maintenance investments                   | 26   | 88         | -62    | 103  |
| 303  | 99   | 204    | Investments in new capacity               | 544  | 151        | 393    | 272  |
| 109  | 264  | -155   | Investments in shareholdings              | 882  | 282        | 600    | 325  |

#### Highlights in the quarter

In August, SN Power entered into an agreement for the acquisition of 40.65% of the Brazilian company Desenvix. Desenvix develops, builds and owns small and mediumsized hydropower plants in Brazil. The acquisition is contingent upon securing the necessary approvals from Brazilian authorities. With this share purchase and the acquisition of Enerpar, SN Power will become established in a position throughout the value chain from project development to sale of power in Brazil.

On 16 September, Statkraft decided to start construction of the Cetin project in Turkey. The project will consist of two power plants of 401 MW and 116 MW, respectively, and is scheduled for completion in the second half of 2015. The expected cost is about NOK 4 billion. The project is wholly owned by Statkraft.

SN Power subsidiary Agua Imara has decided to develop Bajo Frio in Panama. The project will be realised with a local partner. The 58 MW power plant is scheduled for completion in the summer of 2014 and has a development cost of about USD 200 million.

The Ambuklao power plant in the Philippines (105 MW) was officially opened on 26 October. The complete rehabilitation of the Ambuklao power plant, owned by SN Power and Aboitiz, was concluded in the third quarter. The power plant was synchronised with the national grid in September, and was in full production at the end of the quarter.

#### Financial performance

The consolidated underlying EBITDA for the segment in the third quarter was somewhat

lower than in the same quarter last year. The decline was due to an increase in other operating expenses and increased number of employees in SN Power and Agua Imara, as well as considerable currency effects. The operating profit improved by NOK 3 million.

Gross operating revenues increased by NOK 132 million as a result of acquisitions in Zambia and Brazil, higher production at the facilities in Peru and Nepal and higher power prices in Peru. Following power purchases of NOK 102 million, most of which in connection with Enerpar, and transmission costs of NOK 11 million, net operating revenues increased by NOK 29 million.

The operating expenses were NOK 182 million in the third quarter (NOK 156 million). The increase is due to acquisition of activities in Zambia and Brazil as well as non-recurring costs in connection with acquisition assessments. In addition, there were increased costs related to project development and organisation building in Statkraft, SN Power and Agua Imara.

Share of profit from associates and joint ventures, which amount to a significant part of the SN Power's activities, was on a par with the third quarter of 2010, measured in USD. The decline of NOK 15 million is due to currency exchange rate fluctuations. The share of profit from the Chilean companies were negative as a result of unusually low production, caused by drought and the fact that La Higuera power plant did not operate in September. Revenues from the plants in the Philippines remained high, while the profit

share from India was lower than expected due to lower power prices.

#### **Operations**

The production in Turkey and SN Power's relative share of the production in wholly and partially owned power plants was 0.7 TWh (0.5 TWh) in the quarter. The increase relates to introduction of new capacity in Chile, India and Turkey as well as higher production in Peru. The availability of the power plants in Peru, India, Nepal, Sri Lanka and on the Philippines was generally good, while the water supply was low at the plants in Chile due to drought. La Higuera (155 MW), which came online in September 2010 and was formally taken over in June this year, was closed down in late August due to a rock slide in a tunnel. The power plant is expected to be back in normal operation during the first quarter of 2012.

The development projects in Turkey (Kargi, 102 MW and Cetin, 401+116 MW), Peru (Cheves, 168 MW), Panama (Bajo Frio, 58 MW) and Laos (Theun Hinboun. 60+220 MW) are all progressing according to schedule. In Laos, the pouring of the concrete for the dam was completed on 15 September, and the reservoir had filled up on 30 September (owned 20% by Statkraft SF). Given a normal winter, it is expected that the Duhangan part of Allain Duhangan plant in India (192 MW) will be completed in the first half of 2012. Heavy monsoon rains in Himalaya have, however, resulted in limited access to the construction area. In Chile, breakthrough was achieved in the final tunnel for La Confluencia (156 MW) on 10 September and it is expected that the remaining work will be completed over the course of 2011. There is uncertainty as regards the final settlement with the main contractor for both La Higuera and La Confluencia.

#### **Investments**

Maintenance investments in the quarter were primarily related to the plants in Peru and the wind farm in Chile.

Investments in new capacity were related to the construction of the hydropower plants Kargi and Cetin in Turkey and Cheves in Peru. All three projects are wholly owned by Statkraft (Turkey) and SN Power (Peru).

Investments in shareholding were related to minor capital increases in part-owned companies. In the third quarter, this mainly applies to investments in the Filipino companies.

## Wind power

|      | 02   |        |   | Va   |            |        | Vac |
|------|------|--------|---|------|------------|--------|-----|
|      | Q3   |        |   |      | ar to date |        | Yea |
| 2011 | 2010 | Change | NOK mill.                                 | 2011 | 2010       | Change | 201 |
| 48   | 48   | -0     | Gross operating revenues, underlying      | 253  | 180        | 73     | 28  |
| 46   | 44   | 1      | Net operating revenue, underlying         | 233  | 164        | 69     | 26  |
| -48  | -38  | -10    | EBITDA, underlying                        | -13  | -47        | 34     | -6  |
| -73  | -64  | -9     | Operating profit, underlying              | -89  | -125       | 35     | -17 |
| -    | -    | -      | Non-recurring items                       | -    | -          | -      | -10 |
| -73  | -64  | -9     | Operating profit                          | -89  | -125       | 35     | -28 |
|      |      |        | Share of profit from associates and joint |      |            |        |     |
| -21  | -18  | -3     | ventures                                  | -64  | -48        | -15    | -3  |
| 3    | -    | 3      | Maintenance investments                   | 4    | 1          | 3      |     |
| 157  | 25   | 132    | Investments in new capacity               | 178  | 56         | 121    | 13  |
| 18   | 483  | -465   | Investments in shareholdings              | 175  | 517        | -342   | 55  |

#### Highlights in the quarter

Statkraft decided to build Stamåsen wind farm in Jämtland and Västernorrland in Central Sweden. The total installed capacity will be 60 MW. The development has started, and completion is scheduled for 2012. The wind farm is being built by Statkraft SCA Vind, where Statkraft owns 60% and SCA Forest Products 40%.

Statkraft has three land-based and an offshore wind power farms under development. The land-based farms, Baillie (52.5 MW) in the UK and Mörttjärnberget (85 MW) and Stamåsen in Sweden, are all on budget and schedule. The offshore wind power project Sheringham Shoal (317 MW) in the UK is expected to be completed in the summer of 2012, and has an investment cost totalling about NOK 10 billion.

#### Financial performance<sup>2</sup>

The wind farms in operation had a positive operating profit before depreciation in the third quarter, however this was more than offset by operating expenses related to find farms under development.

The underlying operating profit for wind farms operation NOK 21 million was (NOK 27 million) before depreciation and NOK -4 million (NOK 1 million) after depreciation. Activities related to business development and projects charged operations with NOK -68 million in the quarter (NOK -64 million). The underlying operating loss before depreciation for the segment was NOK 48 million in the third quarter (loss of NOK 38 million), and NOK 73 million after depreciation (loss of NOK 64 million).

The gross operating revenues were on a par with the third quarter of 2010. Revenues from the wind farms were however somewhat lower as a result of lower power prices.

The transmission costs follow the production revenues and were somewhat lower than in the same quarter in 2010. Net operating revenues were on a par with last year.

The operating expenses amounted to NOK 93 million (NOK 81 million). The increase is related to a higher activity level.

Share of profit from associates and joint ventures was NOK -21 million in the quarter (NOK -18 million).

#### **Operations**

Total output for the wind farms amounted to 116 GWh in the quarter (113 GWh).

## Investments

NOK 178 million was invested in land-based wind power in the quarter, of which 157 million in Sweden. In addition, investments are being made in the offshore wind power project Sheringham Shoal.

<sup>&</sup>lt;sup>2</sup> The revenues and the result for the wind farms were too high in the fourth quarter of 2009. A Group revenue correction was made in the first quarter of 2010 that resulted in a revenue and result reduction totalling NOK 22 million.

#### **District heating**

|      | Q3   |        |   | Yea  | r to date | •      | Year |
|------|------|--------|---|------|-----------|--------|------|
| 2011 | 2010 | Change | NOK mill.   | 2011 | 2010      | Change | 2010 |
| 71   | 67   | 4      | Gross operating revenues, underlying                        | 391  | 379       | 12     | 612  |
| 54   | 55   | -1     | Net operating revenue, underlying                           | 248  | 231       | 17     | 359  |
| 7    | 4    | 3      | EBITDA, underlying  | 109  | 77        | 32     | 154  |
| -15  | -19  | 4      | Operating profit, underlying                                | 39   | 7         | 33     | 59   |
| -    | -    | -      | Non-recurring items   | -    | -         | -      | -6   |
| -15  | -19  | 4      | Operating profit  Share of profit from associates and joint | 39   | 7         | 33     | 54   |
| -0   | -1   | 0      | ventures  | -0   | -2        | 2      | -2   |
| 0    | 2    | -2     | Maintenance investments                                     | 1    | 2         | -1     | 3    |
| 74   | 63   | 11     | Investments in new capacity                                 | 252  | 125       | 127    | 191  |

#### Highlights in the quarter

The Norwegian Competition Authority has approved the transaction related to the purchase of Bio Varme AS. The Norwegian Water Resources and Energy Directorate (NVE) has also consented to the Bio Varme's district heating licences being retained in the company with a new owner at unchanged terms. The transaction was carried out in October, and includes 80 GWh in operation, 50 GWh under development and 70 GWh under planning.

Statkraft Varme has been granted a licence development of district heating in Narvik.

#### Financial performance

The segment's underlying operating loss was NOK 15 million in the third quarter (loss of NOK 19 million). The operating loss is due to normal seasonal variations.

Gross operating revenues amounted to NOK 71 million (NOK 67 million). The higher revenues are mainly due to higher received waste volumes of 41 000 tonnes (30 000 tonnes). A total of 99 GWh was produced in the third quarter (104 GWh).

Energy purchase costs increased by NOK 5 million to NOK 17 million. The increase is mainly due to reclassification of operating expenses as electricity costs in 2011. The operating expenses have been reduced correspondingly.

#### **Operations**

A customer agreement has been signed with Harstad municipality for a delivery of about 10 GWh.

Uptime rates were high for the plants in the third quarter. All plants are now ready for operations in the winter season following a completed revision period during this quarter. Uptimes have been good throughout the revision period in light of delivery and demand.

Several projects which may result in increased district heating development in Norway are being actively pursued.

#### Investments

NOK 74 million has been invested in new capacity. The largest projects are Harstad, Trosa, Nidarvoll and the development of the district heating grid in Trondheim.

Trosa district heating plant has started operations following the modification into a 6 MW biofuel boiler. Only renovation of existing premises remains for the project.

In Harstad, the construction of the district heating grid is progressing at full speed. 5 kilometres have now been completed. In the plant itself, the largest components have been installed and the district heating plant has been closed.

#### Industrial ownership

|       | Q3    |        |  | Ye    | ar to date | ,      | Year  |
|-------|-------|--------|--|-------|------------|--------|-------|
| 2011  | 2010  | Change | NOK mill.  | 2011  | 2010       | Change | 2010  |
| 1 181 | 1 344 | -163   | Gross operating revenues, underlying                                   | 6 014 | 5 500      | 514    | 8 764 |
| 613   | 574   | 39     | Net operating revenue, underlying                                      | 2 339 | 2 369      | -30    | 3 550 |
| 292   | 233   | 59     | EBITDA, underlying   | 1 301 | 1 315      | -13    | 2 055 |
| 185   | 106   | 80     | Operating profit, underlying Unrealised changes in the value of energy | 971   | 946        | 25     | 1 557 |
| 27    | -13   | 40     | contracts  | 30    | 3          | 27     | 26    |
| -     | -     | -      | Non-recurring items  | -     | -          | -      | 185   |
| 213   | 93    | 120    | Operating profit  Share of profit from associates and joint            | 1 001 | 949        | 52     | 1 768 |
| 147   | -23   | 170    | ventures   | 608   | 305        | 303    | 468   |
| 40    | 59    | -18    | Maintenance investments  | 103   | 99         | 3      | 235   |
| 74    | 89    | -15    | Investments in new capacity  | 178   | 243        | -66    | 356   |
| -21   | -     | -21    | Investments in shareholdings   | -     | -          | -      | -     |

#### Highlights in the quarter

The customer development in Fjordkraft is positive, and the company has won several major tenders in the third quarter.

Agder Energi has sold its shareholding of 16.6% in Statnett's NorGer cable project, and 49% of the subsidiary Nettconsult AS to the Swedish company Rejlers, effective as of the third quarter. Rejlers will acquire the remaining shares in 2014.

Agder Energi has furthermore agreed to sell the telecom companies LOS Bynett and Bynett Privat to Telenor. The completion of the agreement is contingent upon approval from the competition authorities.

#### Financial performance

The underlying operating profit of NOK 185 million is NOK 80 million higher than during the same period last year, following improved results in Skagerak Energi and Fjordkraft.

Skagerak Energi's production has increased compared with last year, but the company achieved lower prices. Fjordkraft's sales fell by

about NOK 180 million due to lower electricity prices in the third quarter of 2011 compared with the corresponding quarter last year. The margins have been somewhat higher while costs have only increased marginally. This has given a better result for this quarter compared with last year.

The financial contribution from associated companies is increased to NOK 147 million from NOK -23 million during the same period last year.

BKK has increased its earnings considerably as a result of a normalised resource situation following a challenging year in 2010. Price hedging has also yielded better results.

Agder Energi's results have also increased, partly as a result of unrealised changes in value on energy contracts in the third quarter.

#### **Operations**

Operations have been stable for the companies in the segment.

#### Other activities

#### Small-scale hydro

The activities in Norway are conducted through Småkraft AS.

At the end of the third quarter, Småkraft AS had 27 power plants in operation with an expected annual production totalling 315 GWh. Ten power plants were under construction, which will give a production capacity of 110 GWh when completed. In the third quarter, the company received one legally binding licence for the construction of new power plants, and it now has 16 licenses with a total capacity of 141 GWh. At the end of the third quarter, Småkraft has 111 license applications with a total potential of 1130 GWh up for processing with the Norwegian Water Resources and Energy Directorate (NVE). An additional 21 projects totalling about 247 GWh are being prepared for processing by the NVE. Småkraft has entered into waterfall rights agreements which could yield an annual production of 2.5 TWh when the projects are completed.

#### Innovation

In order to strengthen its competitiveness within the core activities, Statkraft has long-term R&D programmes within hydropower, wind power and bio energy. Through the R&D programmes, Statkraft is an important contributor to national and international research communities, for example through participation in six research centres for environment-friendly research (FME).

#### The E.ON AG shareholding

The Group owns 4.17% of E.ON AG. The dividend from the shares for 2010 amounted to NOK 992 million, and was recognised as income in the second quarter of 2011. The shares are classified as financial assets (see comments on the financial statement, Note 5).

#### Financial performance

The underlying operating loss for Other activities, including group functions and eliminations, was NOK 77 million in the third quarter (loss of NOK 126 million).

## **Outlook**

At the end of the third quarter, the Nordic reservoir water levels were normal for the season. However, the water level figures are characterised by full seasonal reservoirs and only partly full multiple-year reservoirs. The Nordic forward prices fell as a result of high precipitation levels in the third quarter, and power prices in the Nordic region in the fourth quarter are expected to be considerably lower than the high prices in the same period in 2010. The Group maintains an expectation of lower hydropower production in 2011 compared with 2010. The forward prices in Germany are higher than the actual spot prices in the fourth quarter of 2010. On an annual basis, the gas power production is expected to be lower than in 2010.

The board and corporate management are and focusing on sound operations development of new power projects, both domestically and abroad. In accordance with the Group's strategy, the project activity level is high, especially as regards wind power, hydropower and district heating. Several investment decisions were made in the quarter. International hydropower and wind power in Sweden and the UK amount to the largest items as regards committed investments for the period 2011-17. The introduction of a Norwegian-Swedish certificate market may, however, result in an increased investment level for Norwegian wind power.

Oslo, 9 November 2011
The Board of Directors of Statkraft AS

## **Statkraft AS Group Interim Financial Statements**

## COMPREHENSIVE INCOME

|   | 3rd Qua | arter  | Year to | date   | The year |
|---|---------|--------|---------|--------|----------|
| Figures in NOK million  | 2011    | 2010   | 2011    | 2010   | 2010     |
|   |         |        |         |        |          |
| PROFIT AND LOSS   |         |        |         |        |          |
| Sales revenues  | 4 157   | 4 114  | 15 867  | 19 168 | 27 780   |
| Other operating revenues  | 247     | 250    | 740     | 1 146  | 1 473    |
| Gross operating revenues  | 4 404   | 4 364  | 16 607  | 20 314 | 29 252   |
| Energy purchase   | -471    | -572   | -2 331  | -3 797 | -4 674   |
| Transmission costs  | -269    | -266   | -875    | -1 086 | -1 595   |
| Unrealised changes in the value of energy contracts   | 777     | 255    | 679     | 701    | 193      |
| Net operating revenues  | 4 441   | 3 781  | 14 080  | 16 131 | 23 176   |
| Salaries and payroll costs  | -694    | -659   | -1 965  | -1877  | -2 387   |
| Depreciation, amortisation and impairments  | -563    | -637   | -1743   | -2 135 | -3 205   |
| Property tax and licence fees   | -300    | -311   | -905    | -928   | -1 236   |
| Other operating expenses  | -708    | -812   | -2 373  | -2 604 | -3 598   |
| Operating expenses  | -2 265  | -2 418 | -6 987  | -7 544 | -10 426  |
| Operating profit  | 2 176   | 1 363  | 7 093   | 8 587  | 12 750   |
| Share of profit from associates and joint ventures  | 251     | 297    | 979     | 504    | 766      |
| Financial income  | 212     | -70    | 1 734   | 1 602  | 2 060    |
| Financial expenses  | -587    | -379   | -1 451  | -1 212 | -1 607   |
| Unrealised changes in the value of financial items  | -3 245  | 415    | -5 174  | 1 903  | -1 369   |
| Net financial items   | -3 620  | -33    | -4891   | 2 294  | -917     |
| Profit before tax   | -1 193  | 1 627  | 3 181   | 11 385 | 12 599   |
| Tax expense   | -390    | -464   | -2 469  | -4 626 | -5 148   |
| Net profit  | -1 583  | 1 163  | 712     | 6 759  | 7 451    |
|   |         |        |         |        |          |
| Of which non-controlling interest   | -16     | 69     | 187     | 163    | 357      |
| Of which majority interest  | -1 566  | 1 094  | 526     | 6 596  | 7 094    |
| OTHER COMPREHENSIVE INCOME  |         |        |         |        |          |
| Changes in fair value of financial instruments  | -449    | -425   | -376    | -4 973 | -4 107   |
| Reversed changes is fair value of financial instruments, recognised as loss under financial items | -       | -      | 370     |        | 3 625    |
| Estimate deviation pensions   | -23     | -14    | -23     | -9     | -274     |
| Translation differences   | 1742    | -729   | 411     | -1 250 | -2 583   |
| Other comprehensive income  | 1 270   | -1 168 | 12      | -6 232 | -3 339   |
| Other Comprehensive income  | 12/0    | -1 100 | 12      | -0 232 | -3 333   |
| Comprehensive income  | -313    | -5     | 724     | 527    | 4 112    |
|   | 422     | 202    | 422     | 4.40   | 2.0      |
| Of which non-controlling interest   | 189     | -390   | 123     | 143    | 243      |
| Of which majority interest  | -502    | 385    | 601     | 384    | 3 869    |

## STATEMENT OF FINANCIAL POSITION

| Figures in NOK million                       | 30.09.2011 | 30.09.2010 | 31.12.2010 |
|--|------------|------------|------------|
|  |            |            |            |
| ASSETS                                       |            |            |            |
| Intangible assets                            | 2 539      | 1 781      | 2 981      |
| Property, plant and equipment                | 79 000     | 77 967     | 77 791     |
| Investments in associates and joint ventures | 16 703     | 16 875     | 17 090     |
| Other non-current financial assets           | 12 225     | 16 102     | 16 382     |
| Derivatives                                  | 4 783      | 4 051      | 3 842      |
| Non-current assets                           | 115 249    | 116 776    | 118 085    |
| Inventories                                  | 844        | 999        | 1 013      |
| Receivables                                  | 13 012     | 7 924      | 10 748     |
| Short-term financial investments             | 426        | 418        | 424        |
| Derivatives                                  | 4 636      | 4 906      | 5 645      |
| Cash and cash equivalents                    | 14 702     | 5 275      | 20 052     |
| Current assets                               | 33 619     | 19 522     | 37 882     |
| Assets                                       | 148 868    | 136 297    | 155 967    |
|  |            |            |            |
| EQUITY AND LIABILITIES                       |            |            |            |
| Paid-in capital                              | 45 569     | 31 569     | 45 569     |
| Retained earnings                            | 15 422     | 19 049     | 22 449     |
| Non-controlling interest                     | 7 944      | 7 524      | 7 284      |
| Equity                                       | 68 936     | 58 142     | 75 302     |
| Provisions                                   | 18 390     | 14 056     | 15 758     |
| Long-term interest-bearing liabilities       | 31 639     | 35 691     | 34 251     |
| Derivatives                                  | 3 247      | 2 772      | 2 494      |
| Long-term liabilities                        | 53 277     | 52 518     | 52 502     |
| Short-term interest-bearing liabilities      | 8 294      | 6 936      | 6 235      |
| Taxes payable                                | 3 416      | 3 496      | 3 458      |
| Other interest-free liabilities              | 10 248     | 10 122     | 11 609     |
| Derivatives                                  | 4 697      | 5 082      | 6 861      |
| Current liabilities                          | 26 655     | 25 637     | 28 163     |
| Equity and liabilities                       | 148 868    | 136 297    | 155 967    |

#### STATEMENT OF CHANGES IN EQUITY

| STATEMENT OF CHANGES IN EQUITY                   |         |        | Accumulated |          |          | Non-        |              |
|--|---------|--------|-------------|----------|----------|-------------|--------------|
|  | Paid-in | Other  | translation | Retained | Total    | controlling |              |
| Figures in NOK million                           | capital | equity | differences | earnings | majority | interests   | Total equity |
| rigares in Northinion                            | capitai | equity | unicicnees  | Carrings | majority | merests     | Total equity |
| Balance as of 01.01.2010                         | 31 569  | 31 091 | -5 026      | 26 065   | 57 634   | 7 267       | 64 901       |
|  |         |        |             |          |          |             |              |
| Total comprehensive income for the period        | -       | 1 643  | -1 259      | 384      | 384      | 143         | 527          |
| Dividend and Group contribution paid             | -       | -7 420 | -           | -7 420   | -7 420   | -101        | -7 521       |
| Equity holdings in associates and joint ventures | -       | 12     | -           | 12       | 12       | -           | 12           |
| Transactions with non-controlling interests      | -       | 8      | -           | 8        | 8        | -26         | -18          |
| Capital increase                                 | -       | -      | -           | -        | -        | 241         | 241          |
| Balance as of 30.09.2010                         | 31 569  | 25 334 | -6 285      | 19 049   | 50 618   | 7 524       | 58 142       |
|  |         |        |             |          |          |             |              |
| Balance as of 01.01.2010                         | 31 569  | 31 091 | -5 026      | 26 065   | 57 634   | 7 267       | 64 901       |
|  |         |        |             |          |          |             |              |
| Total comprehensive income for the period        | -       | 6 435  | -2 566      | 3 869    | 3 869    | 243         | 4 112        |
| Dividend and Group contribution paid             | -       | -7 420 | -           | -7 420   | -7 420   | -101        | -7 521       |
| Equity holdings in associates and joint ventures | -       | -79    | -           | -79      | -79      | -           | -79          |
| Transactions with non-controlling interests      | -       | 14     | -           | 14       | 14       | -32         | -18          |
| Capital increase                                 | 14 000  | -      | -           | -        | 14 000   | 241         | 14 241       |
| Capital decrease                                 | -       | -      | -           | -        | -        | -334        | -334         |
| Balance as of 31.12.2010                         | 45 569  | 30 041 | -7 592      | 22 449   | 68 018   | 7 284       | 75 302       |
|  |         |        |             |          |          |             |              |
| Total comprehensive income for the period        | -       | 258    | 343         | 601      | 601      | 123         | 724          |
| Dividend and Group contribution paid             | -       | -7 432 | -           | -7 432   | -7 432   | -244        | -7 676       |
| Equity holdings in associates and joint ventures | -       | 126    | -           | 126      | 126      | -           | 126          |
| Transactions with non-controlling interests      | -       | -322   | -           | -322     | -322     | -332        | -654         |
| Capital increase                                 | -       | -      | -           | -        | -        | 1 114       | 1 114        |
| Balance as of 30.09.2011                         | 45 569  | 22 671 | -7 249      | 15 422   | 60 991   | 7 944       | 68 936       |

## STATEMENT OF CASH FLOW

| STATEMENT OF CASH FLOW  | Year to | Year to date The |         |                |  |
|---|---------|------------------|---------|----------------|--|
| Figures in NOK million  |         | 2011             | 2010    | 2010           |  |
|   |         |                  |         | _              |  |
| CASH FLOW FROM OPERATING ACTIVITIES   |         |                  |         |                |  |
| Profit before tax   |         | 3 181            | 11 385  | 12 599         |  |
| Profit/loss on sale of non current assets   |         | 32               | 26      | 26             |  |
| Depreciation, amortisation and impairments  |         | 1 743            | 2 135   | 3 205          |  |
| Profit from the sale of business  |         | -240             | -393    | -371           |  |
| Share of profit from associates and joint ventures  |         | -979             | -504    | -766           |  |
| Unrealised changes in value   |         | 4 495            | -2 604  | 1 176          |  |
| Taxes   |         | -2 451           | -2 639  | -2 562         |  |
| Cash flow from operating activities   |         | 5 781            | 7 406   | 13 307         |  |
| Changes in long term items  |         | -116             | 459     | 252            |  |
| Changes in short term items   |         | -230             | 1 976   | -1 128         |  |
| Dividend from associates  |         | 1 310            | 1 034   | 1 146          |  |
| Net cash flow operating activites   | Α       | 6 745            | 10 875  | 13 577         |  |
|   |         |                  |         |                |  |
| CASH FLOW FROM INVESTING ACTIVITIES   |         |                  |         |                |  |
| Investments in property, plant and equipment, maintanance   |         | -460             | -646    | -1 000         |  |
| Investments in property, plant and equipment, new capacity  |         | -2 902           | -1 102  | -1852          |  |
| Proceeds from sale of property, plant and equipment   |         | 144              | 145     | 67             |  |
| Capital reduction in associates and joint ventures  |         | -                | -       | 46             |  |
| Business divestments, net liquidity inflow to the Group   |         | 452              | 1 261   | 1 358          |  |
| Business combinations, net liquidity outflow from the Group*  |         | -752             | -       | -              |  |
| Loans to third parties  |         | -100             | -128    | -222           |  |
| Repayment of loans  |         | 252              | 84      | 194            |  |
| Proceeds from sale of other companies   |         | 66               | -       | -              |  |
| Considerations regarding investments in other companies   |         | -757             | -804    | -888           |  |
| Net cash flow from investing activities   | В       | -4 057           | -1 190  | -2 297         |  |
| CASH FLOW FROM FINANCING ACTIVITIES   |         |                  |         |                |  |
| CASH FLOW FROM FINANCING ACTIVITIES   |         | 2.254            | 2.004   | 4 424          |  |
| New debt  |         | 2 354            | 2 904   | 4 431          |  |
| Repayment of debt   |         | -3 769           | -6 734  | -8 282         |  |
| Capital increase  |         | -                | -       | 14 000         |  |
| Reduction of capital to non-controlling interests   |         | -<br>-           |         | -334<br>-7 964 |  |
| Dividend and group contribution paid  Share issue in subsidiant to non-controlling interests                |         | -7 676<br>1 114  | -7 521  |                |  |
| Share issue in subsidiary to non-controlling interests  Net cash flow from financing activities             | С       | -7 977           | -11 110 | 241<br>2 092   |  |
| Net cash now from financing activities  |         | -/ 5//           | -11 110 | 2 092          |  |
| Net change in cash and cash equivalents   | A+B+C   | -5 289           | -1 425  | 13 372         |  |
|   | _       |                  |         |                |  |
| Currency exchange rate effects on cash and cash equivalents   |         | -61              | 37      | 17             |  |
| Cash and cash equivalents 01.01   |         | 20 052           | 6 663   | 6 663          |  |
| Cash and cash equivalents 30:01   |         | 14 702           | 5 275   | 20 052         |  |
| 225 22 22511 Equitarente 50.05/ 32.12   |         | 11702            | 32,3    | 20 032         |  |
| Unused committed credit lines   |         | 12 000           | 8 040   | 8 000          |  |
| Unused overdraft facilities   |         | 1600             | 1 569   | 1 074          |  |
| S. ASSEC S. STATUTE I MOTITIES  |         | 1 000            | 1 303   | 10/4           |  |
| *Considerations for business combinations are MNOK 808. Consolidated cash from these companies are MNOK 56. |         |                  |         |                |  |

#### SEGMENTS

| SEGMENTS  |                       |                      |                                  |                             |             |                     |                                  |               |
|---|-----------------------|----------------------|----------------------------------|-----------------------------|-------------|---------------------|----------------------------------|---------------|
| Figures in NOK million  | Statkraft AS<br>Group | Nordic<br>Hydropower | Continentail<br>Energy & Trading | International<br>Hydropower | WindPower   | District<br>Heating | Indu <i>s</i> trial<br>Ownership | Other         |
| - Fare Miller   | 0, 0                  |                      |                                  |                             |             |                     |                                  |               |
| 3rd Quarter 2011  |                       |                      |                                  |                             |             |                     |                                  |               |
| Operating revenue external  | 4 404                 | 1 910                | 906                              | 299                         | 12          | 71                  | 1 180                            | 25            |
| Operating revenue internal Gross operating revenues                                       | 4 404                 | 493<br>2 403         | -22<br>884                       | 299                         | 36<br>48    | 71                  | 1 181                            | -507<br>-483  |
| Operating profit/loss   | 2 176                 | 1 816                | 299                              | 4                           | -73         | -15                 | 213                              | -67           |
| Share of profit from associates and joint ventures  | 251                   | -                    | -12                              | 137                         | -21         | -                   | 147                              | 1             |
| Profit before financial items and tax   | 2 427                 | 1 816                | 287                              | 141                         | -94         | -15                 | 360                              | -66           |
|   |                       |                      |                                  |                             |             |                     |                                  |               |
| Year to date 2011   | 16.607                | F 662                | 2.546                            | 72.0                        | 10          | 201                 | F 001                            | 262           |
| Operating revenue external Operating revenue internal                                     | 16 607                | 5 662<br>3 418       | 3 546<br>-210                    | 736<br>12                   | 19<br>234   | 391                 | 5 991<br>23                      | 262<br>-3 477 |
| Gross operating revenues  | 16 607                | 9 080                | 3 336                            | 748                         | 253         | 391                 | 6 014                            | -3 216        |
| Operating profit/loss   | 7 093                 | 5 232                | 1 166                            | 42                          | -89         | 39                  | 1 001                            | -297          |
| Share of profit from associates and joint ventures  | 979                   | -                    | 162                              | 273                         | -64         | -                   | 608                              | -             |
| Profit before financial items and tax   | 8 072                 | 5 232                | 1 328                            | 314                         | -153        | 39                  | 1 609                            | -297          |
| n I   |                       |                      |                                  |                             |             |                     |                                  |               |
| Balance sheet 30.09.2011 Investment in associates and joint ventures                      | 16 703                | _                    | 827                              | 5 808                       | 1 028       | _                   | 8 961                            | 79            |
| Other assets  | 132 165               | 47 903               | 6 215                            | 7 653                       | 2 398       | 2 334               | 13 808                           | 51 853        |
| Total assets  | 148 868               | 47 903               | 7 043                            | 13 461                      | 3 426       | 2 334               | 22 769                           | 51 932        |
|   |                       |                      |                                  |                             |             |                     |                                  |               |
| Depreciations, amortisation and impairments   | -1 743                | -832                 | -278                             | -113                        | -77         | -70                 | -330                             | -44           |
| Maintenance investments   | 460                   | 254                  | 58                               | 26                          | 4           | 1                   | 103                              | 14            |
| Investments in new generating capacity  | 2 902                 | 800                  | 849                              | 544                         | 178         | 252                 | 178                              | 102           |
| Investments in other companies  | 1 636                 | -                    | 579                              | 882                         | 175         | -                   | -                                | -             |
| 3rd Quarter 2010  |                       |                      |                                  |                             |             |                     |                                  |               |
| Operating revenue external  | 4 364                 | 1 651                | 1 114                            | 168                         | -11         | 67                  | 1 339                            | 37            |
| Operating revenue internal  | -                     | 1 072                | -196                             | -                           | 59          | -                   | 5                                | -940          |
| Gross operating revenues  | 4 364                 | 2 723                | 918                              | 168                         | 48          | 67                  | 1 344                            | -903          |
| Operating profit/loss   | 1 363                 | 1 464                | -52                              | 1                           | -64         | -19                 | 93                               | -58           |
| Share of profit from associates and joint ventures  | 297                   | 3                    | 185                              | 152                         | -18         | -1                  | -23                              | -2            |
| Profit before financial items and tax   | 1 660                 | 1 467                | 133                              | 153                         | -82         | -20                 | 70                               | -60           |
| Year to date 2010   |                       |                      |                                  |                             |             |                     |                                  |               |
| Operating revenue external  | 20 314                | 8 642                | 4 448                            | 540                         | -18         | 378                 | 5 447                            | 877           |
| Operating revenue internal  | -                     | 2 169                | -511                             | 1                           | 198         | 1                   | 53                               | -1 911        |
| Gross operating revenues  | 20 314                | 10 811               | 3 937                            | 541                         | 180         | 379                 | 5 500                            | -1 034        |
| Operating profit/loss   | 8 587                 | 7517                 | 77                               | -19                         | -125        | 7                   | 949                              | 181           |
| Share of profit from associates and joint ventures  Profit before financial items and tax | 504<br>9 092          | 7 520                | 366<br>443                       | -97<br>-116                 | -48<br>-173 | -2<br>5             | 305<br>1 255                     | -23<br>159    |
| Front before infancial items and tax  | 3 032                 | 7 320                | 443                              | -110                        | -1/3        | 3                   | 1 255                            | 133           |
| Balance sheet 30.09.2010  |                       |                      |                                  |                             |             |                     |                                  |               |
| Investment in associates and joint ventures   | 16 875                | -                    | 660                              | 5 511                       | 1 047       | -                   | 9 567                            | 90            |
| Other assets  | 119 422               | 47 956               | 6 151                            | 6 987                       | 1 913       | 2 143               | 14 471                           | 39 799        |
| Total assets  | 136 297               | 47 956               | 6 811                            | 12 498                      | 2 960       | 2 143               | 24 038                           | 39 890        |
| Depreciations, amortisation and impairments   | -2 135                | -822                 | -550                             | -137                        | -78         | -71                 | -368                             | -109          |
| Maintenance investments   | 646                   | 284                  | 143                              | 88                          | 1           | 2                   | 99                               | 29            |
| Investments in new generating capacity  | 1 102                 | 381                  | 1                                | 151                         | 56          | 125                 | 243                              | 144           |
| Investments in other companies  | 803                   | -                    | -                                | 282                         | 517         | -                   | -                                | 4             |
|   |                       |                      |                                  |                             |             |                     |                                  |               |
| The Year 2010   |                       |                      |                                  |                             |             |                     |                                  |               |
| Operating revenue external  | 29 252                | 12 173               | 6 122                            | 726                         | -21         | 609                 | 8 699                            | 944           |
| Operating revenue internal  | -                     | 4 459                | -723                             | 1                           | 310         | 3                   | 65                               | -4 115        |
| Gross operating revenues  | 29 252                | 16 632<br>11 619     | 5 399                            | 727                         | 289         | 612<br>54           | 8 764                            | -3 171        |
| Operating profit/loss Share of profit from associates and joint ventures                  | 12 750<br>766         | - 11 019             | -273<br>196                      | -184<br>185                 | -280<br>-35 | -2                  | 1 768<br>468                     | 46<br>-46     |
| Profit before financial items and tax   | 13 516                | 11 619               | -77                              | 1 1                         | -315        | 51                  | 2 237                            | -             |
|   |                       |                      |                                  | _                           |             |                     |                                  |               |
| Balance sheet 31.12.2010  |                       |                      |                                  |                             |             |                     |                                  |               |
| Investment in associates and joint ventures   | 17 090                | -                    | 667                              | 5 730                       | 1 086       | -                   | 9 570                            | 37            |
| Other assets  | 138 877               | 47 985               | 5 889                            | 6 994                       | 1 807       | 2 173               | 14 583                           | 59 446        |
| Total assets  | 155 967               | 47 985               | 6 556                            | 12 724                      | 2 893       | 2 173               | 24 154                           | 59 483        |
| Depreciations, amortisation and impairments   | -3 205                | -1 111               | -842                             | -305                        | -221        | -107                | -498                             | -121          |
| Maintenance investments   | 1 000                 | 437                  | 161                              | 103                         | 3           | 3                   | 235                              | 59            |
| Investments in new generating capacity  | 1 852                 | 584                  | 119                              | 272                         | 130         | 191                 | 356                              | 200           |
| Investments in other companies  | 888                   | -                    | -                                | 325                         | 559         | -                   | -                                | 4             |

## Comments to the financial statements

# 1. Framework and material accounting policies

The consolidated financial statements for the third quarter of 2011, closed on 30 September 2011, have been prepared in accordance with International Financial Reporting Standards and include Statkraft (IFRS) AS. subsidiaries and associates. The interim financial statements have been prepared in accordance with IAS 34, Interim Financial Reporting. As the information provided in the interim financial statements is less comprehensive than that contained in the annual financial statements, these statements should therefore be read in conjunction with the consolidated annual financial statements for 2010. The interim accounts have not been audited. The accounting principles applied in the interim financial statements are the same as those used for the annual financial statements.

#### 2. Presentation of financial accounts

The presentation of the interim report has been prepared in accordance with the requirements in IAS 34. The schedules comply with the requirements in IAS 1.

# 3. Accounting judgements, estimates and assumptions

In applying the Group's accounting policies in connection with the preparation of the interim financial statements, the management has exercised its judgment and employed estimates and assumptions that affect the figures included in the income statement and the balance sheet.

The most important assumptions regarding future events and other significant sources of uncertainty in relation to the estimates at the balance sheet date that can have a significant risk of material changes to the amounts recognised in future accounting periods are discussed in the annual accounts for 2010.

In preparing the consolidated interim financial statements for the third quarter, the Group's management has exercised its judgment in relation to the same areas where such judgment has had material significance in relation to the figures included in the Group's income statement and balance sheet, as described in the annual financial statements for 2010.

#### 4. Segment reporting

Statkraft's segment reporting is in accordance with IFRS 8. The Group reports operating segments in accordance with how the corporate management makes, follows up and evaluates its decisions. The operating segments have been identified on the basis of internal management information that is periodically reviewed by the management and used as a basis for resource allocation and key performance review.

As a result of a change in the Group's strategy, Statkraft was reorganised in 2010. This reorganisation will be finalised with implementation of new segments effective as of 1 January 2011. The financial information in this report has been reclassified in accordance with the new segment structure.

The segments that have been implemented with effect from 1 January 2011 are:

**Nordic hydropower** is the largest segment and includes hydropower plants in the Nordic region. The production assets are mainly flexible and include hydropower plants in Norway, Sweden and Finland.

Continental energy and trading includes gas power plants in Germany and Norway, hydropower plants in Germany and the UK and bio-based power plants in Germany, as well as Baltic Cable AB, the subsea cable between Sweden and Germany.

The segment includes trading and origination, as well as revenue optimisation and risk mitigation related to both the Continental and Nordic production. In this manner, the Group can exploit its overall market expertise in the best possible manner.

International hydropower operates in emerging economies with expected high growth and substantial need for energy. Statkraft focuses on selected markets where the Group's hydropower expertise can be applied.

Wind power includes Statkraft's investments in land-based and offshore wind power. The segment has land-based wind farms in operation in Norway, Sweden and the United Kingdom. Offshore wind concentrates on the UK market.

**District heating** operates in Norway and Sweden. Further growth will primarily take place in Norway where Statkraft is one of the two largest suppliers of district heating.

Industrial ownership includes management and development of Norwegian shareholdings. The segment includes companies that are consolidated in the consolidated accounts, and companies that are reported as associates.

**Other activities** include Small-scale hydropower, the shareholding of 4.17% in E.ON AG, Innovation, group functions and eliminations.

### 5. Other financial assets

Other financial assets in the balance sheet include the E.ON AG shareholding with NOK 10 765 million. Shares are classified as assets available for sale and recognised in the accounts at fair value with changes in value recorded in comprehensive income. Negative changes in value exceeding the value written down are recorded as loss on shares under financial items in the income statement. The decline in value so far in 2011 of NOK 4103 million has been recorded as a loss under unrealised changes in value.

#### 6. Currency effects on internal loans

Currency effects on internal loans so far in 2011 amounted to NOK -854 million of the unrealised changes in value for financial items. The loss arose mainly as a result of the weaker SEK and GBP compared with EUR. Statkraft Treasury Centre (STC) provides loans to the Group's companies, mainly in the companies' local currency. STC prepares its accounts in EUR and reports currency effects of lending in the income statement. Subsidiaries with borrowing in euro, but with another reporting unit, report currency effects in their income statement. Currency gains and losses of this nature will not be offset by corresponding effects in the Group's income statement. Foreign subsidiary accounts are converted into NOK upon consolidation and currency effects on internal loans are recognised directly in equity. This equalises currency gains and losses added to the equity through the income statement.

#### 7. Hedge accounting

Statkraft has used hedge accounting in 2011 that has reduced the volatility in the income statement. A major share of the debt in EUR

has been hedged against market rate changes.

From 1 January, Statkraft has established hedging for accounting purposes of the net investment in STC in EUR. The effect of this is that NOK 130 million in gains will not be recognised in the income statement, but recognised in comprehensive income.

#### 8. Business combinations

One acquisition took place in the first quarter, with a purchase amount of NOK 270 million. A preliminary allocation of the purchase amount has been carried out, where intangible assets in the order of NOK 340 million have been recorded in the accounts, corresponding to a shareholding of 100%.

Over the course of the second quarter, two acquisitions were made through SN Power. SN Power acquired 100% of Enerpar (Energias do Paranà Ltda.) in Brazil from Norske Skog with a purchase price of NOK 410 million. As of the second quarter, a preliminary allocation of the purchase amount was made, which was principally recognised as energy contracts.

Furthermore, SN Power acquired 51% of the company Lunsemfwa Hydro Power Company Ltd in Zambia with a purchase price of NOK 241 million. As of the second quarter, a preliminary allocation of the purchase amount has been carried out, where intangible assets in the order of NOK 300 million have been recorded in the accounts, corresponding to a shareholding of 100%.

# 9. Revised quarterly accounts Statkraft AS Group

#### The second quarter of 2011

In connection with the preparation of the interim accounts for the third quarter of 2011, an error was discovered in the calculation of fair value and unrealised changes in value for a power sales agreement involving the Herdecke gas power plant. The error had a negative effect of NOK 415 million on the profit share from associates and joint ventures for the second quarter. Investments in associates and joint ventures and the equity of the correspondingly majority had been underestimated. The shareholding of in Herdecke belonas under the segment Continent energy and trading.

## Revised tables for the second quarter of 2011:

### COMPREHENSIVE INCOME

| COMPREHENSIVE INCOME  |        |        |         |        | _        |
|---|--------|--------|---------|--------|----------|
|   | 2nd Q  |        | Year to |        | The year |
| Figures in NOK million  | 2011   | 2010   | 2011    | 2010   | 2010     |
| PROFIT AND LOCC   |        |        |         |        |          |
| PROFIT AND LOSS   | 4 226  | 4.004  | 44.700  | 45.054 | 27.700   |
| Sales revenues  | 4 336  | 4 801  | 11 709  | 15 054 | 27 780   |
| Other operating revenues  | 313    | 642    | 493     | 896    | 1 473    |
| Gross operating revenues  | 4 650  | 5 443  | 12 203  | 15 950 | 29 252   |
| Energy purchase   | -879   | -1 271 | -1861   | -3 225 | -4 674   |
| Transmission costs  | -251   | -300   | -606    | -820   | -1 595   |
| Unrealised changes in the value of energy contracts   | -1 542 | 657    | -97     | 446    | 193      |
| Net operating revenues  | 1 978  | 4 528  | 9 639   | 12 350 | 23 176   |
| Salaries and payroll costs  | -578   | -540   | -1 271  | -1 218 | -2 387   |
| Depreciation, amortisation and impairments  | -600   | -858   | -1 180  | -1 498 | -3 205   |
| Property tax and licence fees   | -309   | -295   | -605    | -617   | -1 236   |
| Other operating expenses  | -824   | -892   | -1 665  | -1 792 | -3 598   |
| Operating expenses  | -2 312 | -2 585 | -4 721  | -5 126 | -10 426  |
| Operating profit  | -334   | 1 943  | 4 917   | 7 225  | 12 750   |
| Share of profit from associates and joint ventures  | 334    | -436   | 728     | 207    | 766      |
| Financial income  | 1 226  | 1 595  | 1 522   | 1 672  | 2 060    |
| Financial expenses  | -375   | -399   | -863    | -833   | -1 607   |
| Unrealised changes in the value of financial items  | -1 362 | -436   | -1929   | 1 488  | -1 369   |
| Net financial items   | -511   | 760    | -1 271  | 2 327  | -917     |
| Profit before tax   | -511   | 2 267  | 4 374   | 9 759  | 12 599   |
| Tax expense   | -3     | -1 203 | -2 079  | -4 163 | -5 148   |
| Net profit  | -514   | 1 064  | 2 295   | 5 596  | 7 451    |
|   |        |        |         |        |          |
| Of which non-controlling interest   | 58     | -112   | 203     | 94     | 357      |
| Of which majority interest  | -572   | 1 176  | 2 092   | 5 502  | 7 094    |
|   |        |        |         |        |          |
| OTHER COMPREHENSIVE INCOME  |        |        |         |        |          |
| Changes in fair value of financial instruments  | 89     | -3 367 | 73      | -4 548 | -4 107   |
| Reversed changes is fair value of financial instruments, recognised as loss under financial items | _      | -      | _       | -      | 3 625    |
| Estimate deviation pensions   | _      | 5      | _       | 5      | -274     |
| Translation differences   | -1 003 | 1 005  | -1 331  | -521   | -2 583   |
| Other comprehensive income  | -914   | -2 357 | -1 258  | -5 064 | -3 339   |
| - the semplement means  | 324    | 2337   | 1 250   | 3 004  | 3 333    |
| Comprehensive income  | -1 428 | -1 293 | 1 037   | 532    | 4 112    |
| p   |        |        |         |        |          |
| Of which non-controlling interest   | -26    | 363    | -66     | 533    | 243      |
| Of which majority interest  | -1 402 | -1 656 | 1 103   | -1     | 3 869    |
|   |        |        |         |        |          |

## STATEMENT OF FINANCIAL POSITION

| Figures in NOK million                       | 30.06.2011 | 30.06.2010 | 31.12.2010 |
|--|------------|------------|------------|
|  |            |            |            |
| ASSETS                                       |            |            |            |
| Intangible assets                            | 3 387      | 1 925      | 2 981      |
| Property, plant and equipment                | 77 003     | 77 998     | 77 791     |
| Investments in associates and joint ventures | 16 056     | 16 455     | 17 090     |
| Other non-current financial assets           | 14 180     | 16 574     | 16 382     |
| Derivatives                                  | 4 055      | 4 076      | 3 842      |
| Non-current assets                           | 114 682    | 117 028    | 118 085    |
| Inventories                                  | 463        | 690        | 1 013      |
| Receivables                                  | 11 485     | 7 818      | 10 748     |
| Short-term financial investments             | 426        | 429        | 424        |
| Derivatives                                  | 4 430      | 4 667      | 5 645      |
| Cash and cash equivalents                    | 21 946     | 10 886     | 20 052     |
| Current assets                               | 38 750     | 24 490     | 37 882     |
| Assets                                       | 153 431    | 141 518    | 155 967    |
|  |            |            |            |
| EQUITY AND LIABILITIES                       |            |            |            |
| Paid-in capital                              | 45 569     | 31 569     | 45 569     |
| Retained earnings                            | 15 904     | 18 656     | 22 449     |
| Non-controlling interest                     | 6 967      | 7 827      | 7 284      |
| Equity                                       | 68 439     | 58 052     | 75 302     |
| Provisions                                   | 17 915     | 13 974     | 15 758     |
| Long-term interest-bearing liabilities       | 33 393     | 35 769     | 34 251     |
| Derivatives                                  | 3 515      | 2 884      | 2 494      |
| Long-term liabilities                        | 54 823     | 52 627     | 52 502     |
| Short-term interest-bearing liabilities      | 5 715      | 6 406      | 6 235      |
| Taxes payable                                | 3 492      | 3 120      | 3 458      |
| Other interest-free liabilities              | 16 734     | 16 320     | 11 609     |
| Derivatives                                  | 4 229      | 4 994      | 6 861      |
| Current liabilities                          | 30 170     | 30 840     | 28 163     |
| Equity and liabilities                       | 153 432    | 141 518    | 155 967    |

#### SEGMENTS

| SEGMENTS   |                       |                      |                                  |                             |            |                     |                         |                  |
|--|-----------------------|----------------------|----------------------------------|-----------------------------|------------|---------------------|-------------------------|------------------|
| Figures in NOK million   | Statkraft AS<br>Group | Nordic<br>Hydropower | Continentail<br>Energy & Trading | International<br>Hydropower | WindPower  | District<br>Heating | Industrial<br>Ownership | Other            |
|  |                       |                      |                                  |                             |            |                     |                         |                  |
| 2nd Quarter 2011 Operating revenue external                          | 4 650                 | 1 370                | 1 154                            | 235                         | 5          | 104                 | 1 562                   | 220              |
| Operating revenue internal   | - 4030                | 993                  | -60                              | 10                          | 74         | -1                  | 8                       | -1 025           |
| Gross operating revenues   | 4 650                 | 2 363                | 1 093                            | 246                         | 79         | 103                 | 1570                    | -805             |
| Operating profit/loss  | -334                  | -246                 | -87                              | -2                          | -16        | 11                  | 98                      | -92              |
| Share of profit from associates and joint ventures                   | 334                   | -                    | 50                               | 104                         | -21        | -                   | 203                     | -2               |
| Profit before financial items and tax                                | -0                    | -246                 | -36                              | 101                         | -37        | 11                  | 300                     | -93              |
|  |                       |                      |                                  |                             |            |                     |                         |                  |
| Year to date 2011 Operating revenue external                         | 12 203                | 3 751                | 2 639                            | 437                         | 7          | 321                 | 4 811                   | 237              |
| Operating revenue internal   | 12 203                | 2 925                | -187                             | 12                          | 198        | -                   | 22                      | -2 970           |
| Gross operating revenues   | 12 203                | 6 677                | 2 452                            | 449                         | 205        | 320                 | 4 833                   | -2 733           |
| Operating profit/loss  | 4 917                 | 3 416                | 867                              | 38                          | -16        | 55                  | 788                     | -230             |
| Share of profit from associates and joint ventures                   | 728                   | -                    | 174                              | 136                         | -43        | -                   | 461                     | -                |
| Profit before financial items and tax                                | 5 645                 | 3 416                | 1 041                            | 174                         | -59        | 55                  | 1 249                   | -231             |
|  |                       |                      |                                  |                             |            |                     |                         |                  |
| Balance sheet 30.06.2011   | 16 056                |                      | 769                              | 5 396                       | 997        | -1                  | 8 813                   | 80               |
| Investment in associates and joint ventures Other assets             | 137 376               | 47 835               | 5 410                            | 6 978                       | 2 210      | 2 281               | 13 805                  | 58 858           |
| Total assets   | 153 431               | 47 835               | 6 179                            | 12 374                      | 3 207      | 2 280               | 22 618                  | 58 938           |
|  |                       |                      |                                  |                             |            |                     |                         |                  |
| Depreciations, amortisation and impairments                          | -1 180                | -560                 | -189                             | -79                         | -51        | -47                 | -224                    | -29              |
| Maintenance investments  | 291                   | 179                  | 28                               | 13                          | 1          | 1                   | 62                      | 6                |
| Investments in new generating capacity                               | 1 209                 | 553                  | 47                               | 241                         | 20         | 177                 | 104                     | 66               |
| Investments in shares  | 1 531                 | 0                    | 579                              | 773                         | 158        | -                   | 21                      | -                |
| 2nd Quarter 2010   |                       |                      |                                  |                             |            |                     |                         |                  |
| Operating revenue external   | 5 443                 | 1 734                | 1 399                            | 206                         | 0          | 107                 | 1 443                   | 554              |
| Operating revenue internal   | -                     | 488                  | -301                             | 1                           | 56         | -                   | 22                      | -266             |
| Gross operating revenues   | 5 443                 | 2 222                | 1 098                            | 207                         | 56         | 107                 | 1 465                   | 288              |
| Operating profit/loss  | 1 943                 | 1 263                | 264                              | -5                          | -40        | 7                   | 177                     | 277              |
| Share of profit from associates and joint ventures                   | -436                  | -                    | -92                              | -313                        | -25        | -1                  | -1                      | -4               |
| Profit before financial items and tax                                | 1 507                 | 1 263                | 172                              | -318                        | -65        | 6                   | 176                     | 273              |
| Year to date 2010  |                       |                      |                                  |                             |            |                     |                         |                  |
| Operating revenue external   | 15 950                | 6 991                | 3 334                            | 372                         | -7         | 311                 | 4 108                   | 841              |
| Operating revenue internal   | -                     | 1 097                | -315                             | 1                           | 139        | 1                   | 48                      | -971             |
| Gross operating revenues   | 15 950                | 8 088                | 3 019                            | 373                         | 132        | 312                 | 4 156                   | -130             |
| Operating profit/loss  | 7 225                 | 6 053                | 130                              | -20                         | -60        | 26                  | 857                     | 240              |
| Share of profit from associates and joint ventures                   | 207                   | -                    | 180                              | -249                        | -30        | -1                  | 328                     | -20              |
| Profit before financial items and tax                                | 7 432                 | 6 053                | 310                              | -269                        | -90        | 25                  | 1 185                   | 219              |
| Balance sheet 30.06.2010   |                       |                      |                                  |                             |            |                     |                         |                  |
| Investment in associates and joint ventures                          | 16 455                | -                    | 572                              | 5 786                       | 608        | -                   | 9 390                   | 98               |
| Other assets   | 125 063               | 47 407               | 6 294                            | 7 583                       | 1 942      | 2 080               | 14 285                  | 45 473           |
| Total assets   | 141 518               | 47 407               | 6 866                            | 13 369                      | 2 550      | 2 080               | 23 675                  | 45 571           |
| Depreciations amortisation and impairments                           | -1 498                | E42                  | 441                              | 05                          | E4         | 47                  | 241                     | 00               |
| Depreciations, amortisation and impairments  Maintenance investments | -1 498<br>475         | -543<br>160          | -441<br>134                      | -95<br>120                  | -51<br>1   | -47<br>-            | -241<br>41              | -80<br>20        |
| Investments in new generating capacity                               | 625                   | 225                  | -                                | 53                          | 32         | 62                  | 154                     | 100              |
| Investments in shares  | 66                    | -                    | -                                | 18                          | 34         | -                   | -                       | 14               |
|  |                       |                      |                                  |                             |            |                     |                         |                  |
| The Year 2010  |                       |                      |                                  |                             |            |                     |                         |                  |
| Operating revenue external   | 29 252                | 12 173               | 6 122                            | 726                         | -21        | 609                 | 8 699                   | 944              |
| Operating revenue internal Gross operating revenues                  | 29 252                | 4 459<br>16 632      | -723<br>5 399                    | 727                         | 310<br>289 | 612                 | 65<br>8 764             | -4 115<br>-3 171 |
| Operating profit/loss  | 12 750                | 11 619               | -273                             | -184                        | -280       | 54                  | 1 768                   | 46               |
| Share of profit from associates and joint ventures                   | 766                   | -                    | 196                              | 185                         | -35        | -2                  | 468                     | -46              |
| Profit before financial items and tax                                | 13 516                | 11 619               | -77                              | 1                           | -315       | 51                  | 2 237                   | -                |
| Balance sheet 31.12.2010   |                       |                      |                                  |                             |            |                     |                         |                  |
| Investment in associates and joint ventures                          | 17 090                | -                    | 667                              | 5 730                       | 1 086      | -                   | 9 570                   | 37               |
| Other assets   | 138 877               | 47 985               | 5 889                            | 6 994                       | 1 807      | 2 173               | 14 583                  | 59 446           |
| Total assets   | 155 967               | 47 985               | 6 556                            | 12 724                      | 2 893      | 2 173               | 24 154                  | 59 483           |
| Depreciations, amortisation and impairments                          | -3 205                | -1 111               | -842                             | -305                        | -221       | -107                | -498                    | -121             |
| Maintenance investments  | 1 000                 | 437                  | 161                              | 103                         | 3          | 3                   | 235                     | 59               |
| Investments in new generating capacity                               | 1 852                 | 584                  | 119                              | 272                         | 130        | 191                 | 356                     | 200              |
| Investments in shares  | 888                   | -                    | -                                | 325                         | 559        | -                   | -                       | 4                |



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